

# SME 100 list 2013/14 revealed

## Rules of engagement

- SME 100 companies must be private, independent businesses
- SME companies are those with turnover below £10 million
- Listed companies (either LSE or foreign stockmarkets) are excluded
- Companies must be trading in the Thames Valley region, with their main headquarters located in the region
- Companies that list their registered office in the region, but don't trade from that address, are excluded
- Companies that are foreign-owned are excluded
- Companies House records are used, provided by Experian and FAME
- The Thames Valley region is defined as Berkshire, most of Oxfordshire, plus south Bucks, parts of Surrey and northern parts of Hampshire. It follows the circulation of the Thames Valley edition of *The Business Magazine*

## SPONSORS



	Company Name	Town	Description	Sales	Sales(m) Previous	Employees	Year-end
1=	Williams Performance Tenders	Berinsfield	Boat manufacturer	10.0	N/A	38	Dec 31, 2011
1=	Airdri	Eynsham	Hand dryer manufacturers	10.0	9.6	49	Dec 31, 2012
1=	Raymond Reed Exec (Thomas Int'l)	Marlow	HR systems and testing	10.0	9.0	64	Dec 31, 2011
4=	Francis Construction	Thatcham	Building contractors	9.9	7.2	33	Dec 31, 2012
4=	Able Instruments & Controls	Reading	Industrial instruments	9.9	6.9	43	Dec 31, 2011
4=	Allied Worldwide	High Wycombe	IT solutions	9.9	7.8	95	Dec 31, 2011
4=	Halwell Trading (Able Instruments)	Hook	Wholesale	9.9	6.9	43	Dec 31, 2011
8=	Network Critical Solutions	Reading	IT hardware manufacturer	9.8	6.4	10	Dec 31, 2011
8=	Beaumont Forest Holdings	High Wycombe	Timber Merchants	9.8	9.1	53	Jun 30, 2012
8=	Hazlemere Holdings	High Wycombe	Replac'm'nt windows & conserv's	9.8	9.0	70	Jan 31, 2013
8=	Rectory Homes	Aylesbury	Housebuilder	9.8	14.0	18	May 31, 2012
8=	Volume	Wokingham	Marketing & project management	9.8	7.8	105	Oct 31, 2013
13=	Murrill Construction	Wokingham	Building contractors	9.7	15.7	58	Mar 31, 2012
13=	Aston Chemicals	Aylesbury	Chemical distributors	9.7	9.6	33	Jun 30, 2012
13=	QTR Transport	Reading	Distribution	9.7	8.5	114	Dec 31, 2012
13=	Fontain Motors	Gerrards Cross	Motor dealerships	9.7	9.7	13	Apr 30, 2011
17=	The Handmade Cake Company	Maidenhead	Bakery products	9.6	8.6	134	Mar 31, 2012
17=	Cleenol Group	Banbury	Cleaning materials	9.6	8.5	73	Oct 31, 2012
17=	Crocus.Co.Uk	Windlesham	Other computer related activities	9.6	9.1	79	Oct 31, 2012
17=	Pulleyn	Reading	Transport & storage	9.6	9.0	74	May 31, 2012
17=	Tile And Stone Depot	Slough	Ceramic tiles retailer	9.6	8.8	103	Dec 31, 2011
22=	Nationcrest (RL Maynard)	Gerrards Cross	Property construction	9.5	10.0	24	Sep 30, 2012
22=	Aitchison Raffety	Berkhamsted	Property consultants	9.5	8.7	156	Sep 30, 2012
24=	Busy Bee Cleaning Services	High Wycombe	Cleaning services	9.4	8.3	1270	Mar 31, 2012
24=	Agmet	Reading	Chemical products manufacturer	9.4	10.0	28	Dec 31, 2012
24=	Viola Media Services	Abingdon	Book distribution	9.4	9.3	150	Dec 31, 2011
24=	Walters Electronics	High Wycombe	Electr'nic compon'ts manufact'er	9.4	9.0	81	Dec 31, 2011
28=	Carbosynth Holdings	Newbury	Pharmaceutical goods	9.3	N/A	43	Sep 30, 2012
28=	Lion Hudson plc	Oxford	Book publisher	9.3	9.2	54	Mar 31, 2012
28=	Drennan International	Oxford	Fishing tackle manufacturer	9.3	8.5	87	Dec 31, 2011
31=	Gekko Field Marketing	Newbury	Marketing services	9.2	8.1	983	Mar 31, 2013
31=	Goldteam Recruitment	Slough	Recruitment Services	9.2	6.9	N/A	Dec 31, 2012
31=	Purdicom	Wantage	Wireless technology products	9.2	N/A	30	Dec 31, 2012
34=	Allprint Supplies	Maidenhead	Self-adhesive materials	9.1	N/A	44	Dec 31, 2012
34=	BCS Global Networks	Slough	Video & communications svcs	9.1	5.9	73	Dec 31, 2012
34=	Surelock McGill	Wokingham	Security and fire doors	9.1	7.1	102	Mar 31, 2012
37	Brethertons LLP	Banbury	Law Services	9.0	7.6	186	Mar 31, 2012
38=	Hicks Holdings (Woodley)	Reading	Housebuilder	8.9	9.4	61	Apr 30, 2012
38=	Guildford Tyre Company	Guildford	Tyre retailer	8.9	8.2	44	Jun 30, 2012
38=	Naturalmotion	Oxford	3D animation solutions	8.9	N/A	N/A	Oct 31, 2011
41	Henmans Freeth LLP	Oxford	Legal services	8.8	9.3	104	Sep 30, 2011
42=	Independent Commodity Supplies	Marlow	Chemicals & packaging	8.7	9.9	9	May 31, 2012
42=	Trading Scents	Iver	Perfume wholesalers	8.7	8.2	3	Sep 30, 2011
42=	MFC Contracting	Slough	Public utilities contracting	8.7	N/A	125	Jun 30, 2012
42=	RGB Communications	Oxford	Audio and cable suppliers	8.7	7.4	30	Sep 30, 2012
42=	RR Alden Oxford	Oxford	Meat wholesalers	8.7	8.0	40	Aug 31, 2012
42=	Gritit	Uxbridge	Gritting and snow clearance	8.7	7.7	404	Sep 30, 2012
48=	Sovrin Plastics	Slough	Plastic injection moulders	8.6	9.3	136	Dec 31, 2011
48=	KTA Group t/a Worleys	High Wycombe	Motor dealerships	8.6	8.7	32	Dec 31, 2011
48=	Tuffin Ferraby Taylor LLP	Guildford	Architect'l & eng'eer'ng consult'cy	8.6	9.5	84	Mar 31, 2012

Company Name	Town	Description	Sales	Sales(m) Previous	Employees	Year-end
48= Atex Media	Reading	Software systems	8.6	7.6	49	Dec 31, 2011
48= Sol-Tec	Reading	Network services	8.6	7.3	28	Jun 30, 2012
48= George Lines (Holdings)	Slough	Concrete distributors	8.6	8.0	23	Mar 31, 2012
54= Stemaco (Raw Materials)	Maidenhead	Rubber & chemicals distributor	8.5	9.1	8	Jan 31, 2013
54= The Unbeatable Group (Academy Ins)	Reading	Non-life insurance	8.5	8.8	108	Jun 30, 2012
54= Sollatek (UK)	Slough	Manuf'r elect' valves and tubes	8.5	8.4	41	Jun 30, 2011
54= Berkshire Labels	Hungerford	Adhesive label printers	8.5	8.3	69	July 31, 2012
54= Deacon Holdings (John George)	Reading	Ironmongery traders	8.5	7.9	62	Dec 31, 2011
54= Polythene UK	Witney	Polythene Packaging	8.5	7.4	N/A	July 31, 2012
54= Delarue Charterhouse	Ascot	IT consultancy services	8.5	8.9	171	Dec 31, 2012
54= Exony	Bicester	Satellite & wireless networking	8.5	6.3	NA	Sep 30, 2012
54= Farncombe Technology	Basingstoke	IT consultancy services	8.5	N/A	48	Dec 31, 2012
63= Robert Kerr Agriculture	Bicester	Grain traders	8.4	8.7	N/A	Jun 30, 2012
63= Oxford Strategic Marketing	Oxford	Strategic business advisers	8.4	8.5	23	Dec 31, 2011
63= Heath Wallace	Reading	Website designers	8.4	7.7	59	Dec 31, 2011
63= Warburton Building Services	Oxford	Plumbing & heating engineers	8.4	8.4	86	Nov 30, 2012
63= Hichrom	Theale	Manufacturer	8.4	7.7	79	Dec 31, 2012
68= Ralph Peters & Sons (Slush Puppie)	High Wycombe	Drinks and equipment	8.3	7.1	60	Dec 31, 2011
68= Shorts Group	Ascot	Plant hire & demolition	8.3	7.5	82	May 31, 2012
68= Sandhurst Autoprint	Sandhurst	Manufacturer of vehicle plates	8.3	7.6	47	July 31, 2012
68= Caice Acoustic Air Movement	Winnersh	Noise control products	8.3	6.0	78	Feb 29, 2012
68= Defaqto Group	Aylesbury	Website administration	8.3	9.0	142	Mar 31, 2012
68= Critchleys	Oxford	Chartered accountants	8.3	7.8	103	May 31, 2012
74= H&C Contracts	Bracknell	Airconditioning units	8.2	N/A	31	Jun 30, 2012
74= Azio	Reading	Electronic keyboard manufacturer	8.2	6.9	48	Dec 31, 2011
74= Lifemarque	Aldermaston	Outdoor products	8.2	7.9	36	Jan 31, 2012
74= Access	Reading	Keyboard manufacturer	8.2	6.9	47	Dec 31, 2011
74= Active Risk	Maidenhead	Software & services	8.2	7.3	63	Mar 31, 2013
74= FB Leasing	Basingstoke	Aircraft leasing	8.2	7.5	N/A	Dec 31, 2010
74= Phoenix Datacom	Aylesbury	Data comms & test equipment	8.2	7.5	27	Mar 31, 2012
74= Du Pre Group	Newbury	Telecomms equipment	8.2	7.8	88	Mar 31, 2012
74= Numerical Algorithms	Oxford	Numerical engineering	8.2	7.6	91	Mar 31, 2013
83= Milton Sandford Wines	Reading	Wine sales	8.1	6.7	11	Jun 30, 2011
83= Complete IT	High Wycombe	IT software	8.1	7.3	97	Jan 31, 2012
83= Bartlett Industrial Holdings	Wokingham	Electronics distributor	8.1	8.3	36	Dec 31, 2012
83= Airworld Containers	Ascot	Aircraft leasing	8.1	6.8	84	Dec 31, 2011
87= Bas'gst'ke Skip Hire & South'mn Waste	Basingstoke	Waste management services	8.0	9.9	62	Jun 30, 2012
87= Fordway Solutions	Godalming	IT installation & support	8.0	9.7	36	Aug 31, 2012
87= Colourgen	Maidenhead	Digital print solutions	8.0	8.8	26	Jun 30, 2012
87= Sens-Tech	Langley	Sensor detection modules	8.0	11.2	29	Mar 31, 2012
91= Stubbings Group	Maidenhead	Horticulture & retail	7.9	9.0	58	Dec 31, 2011
91= Blue Apple Contract Catering	Reading	Catering services	7.9	N/A	230	Mar 31, 2012
91= The Knowledge Academy	Slough	IT training	7.9	N/A	N/A	Mar 31, 2012
91= Charthire	Gerrards Cross	Vehicle rental	7.9	N/A	N/A	Mar 31, 2012
91= Abacus	Newbury	Insurance	7.9	8.0	46	Jun 30, 2012
91= Pantos Logistics	Slough	Freight forwarding	7.9	N/A	30	Dec 31, 2012
91= Bower & Bailey	Witney	Legal services	7.9	7.8	104	May 31, 2012
98= Rebellion Developments	Oxford	Computer games & magazines	7.8	9.1	115	Jun 30, 2012
98= Content Guru	Bracknell	Business Communications	7.8	5.7	N/A	May 31, 2013
100= Oak Cash & Carry	Banbury	Grocery wholesalers	7.7	8.4	56	Sep 30, 2012

Company Name	Town	Description	Sales	Sales(m) Previous	Employees	Year-end
100= Guralp Systems	Aldermaston	Seismic instrumentation	7.7	9.3	91	Mar 31, 2012
102= Powersource Projects	Godalming	Diesel generators and parts	7.5	8.9	10	Dec 31, 2012
102= Hampshire Tile Warehouse	Aldershot	Tile wholesaler	7.5	7.8	66	Mar 31, 2012
102= Speedboard Assembly Services	Windsor	Printed circuit assembly	7.5	7.4	91	Jun 30, 2012
102= Nike Group Hotels	Bracknell	Hotels	7.5	7.9	182	Apr 30, 2012
102= Krisco Services	Reading	Petrol station retailers	7.5	6.5	59	July 31, 2012
102= Invenio Business Solutions	Reading	IT software solutions	7.5	N/A	65	Mar 31, 2012
108= Advent Digital Imaging	Newbury	Colour printing	7.4	N/A	76	Mar 31, 2012
108= AP Faulkner (Heating)	Reading	Plumbing & heating engineers	7.4	6.1	47	May 31, 2012
108= Mitchellson Plant Hire	Slough	Plant hire	7.4	N/A	N/A	May 31, 2012
108= Rankins Partners	Aylesbury	Cork sales	7.4	5.6	15	Apr 30, 2012
108= Hook Norton Brewery	Banbury	Beer manufacturer	7.4	7.4	43	Sep 30, 2012
108= Wolfram Research	Witney	Software consultancy	7.4	7.0	25	Dec 31, 2011
108= SFW	Woking	IT consultants	7.4	5.0	50	Mar 31, 2012
115 Redsky Wholesalers	Slough	Alcohol wholesalers	7.3	5.4	N/A	Jan 31, 2012
116= Swain & Jones	Farnham	Motor dealerships	7.1	9.2	43	Dec 31, 2012
116= Clearview Traffic Group	Bicester	Traffic Safety Systems	7.1	7.3	49	Mar 30, 2013
118 Comfort Care Services	Maidenhead	Care homes	7.0	5.8	138	Sep 30, 2012
119= Inventive Tax Strategies	Bracknell	Tax consultancy	6.9	8.4	N/A	Mar 31, 2012
119= Newbury News	Newbury	Newspaper printing	6.9	7.6	75	Dec 31, 2012
121= Intelligent Engineering (UK)	Gerrards Cross	R & D on nat'l sciences & engineer'ng	6.7	9.3	28	Mar 31, 2012
121= Data Continuity Group	Bracknell	IT storage & backup solutions	6.7	5.9	50	Mar 31, 2012
123= The Turner Agency	Wokingham	Conference planners	6.6	N/A	28	Mar 31, 2012
123= AVC Live	Slough	Event management	6.6	7.0	66	Dec 31, 2012
123= Brayborne Cleaning Services	Wokingham	Cleaning services	6.6	6.2	970	Feb 28, 2012
126= Freestyle IT	Hook	IT reseller	6.5	6.4	18	Dec 31, 2011
126= Yattendon Estates	Yattendon	Farming & forestry	6.5	6.4	34	Dec 31, 2011
126= Pacific Computers	Basingstoke	IT systems	6.5	6.2	30	Dec 31, 2011
126= Sidebell (Metro Digital Television)	Wokingham	Television services	6.5	7.1	86	Dec 31, 2012
126= Cornish Bakehouse	High Wycombe	Retail bakers & sandwich shops	6.5	7.2	104	May 31, 2012
126= ADA Networks	Newbury	Computer networks	6.5	N/A	11	Sep 30, 2011
132= RDS Software Group	Maidenhead	Software solutions	6.4	8.3	72	Apr 30, 2012
132= Bosham Holdings	Uxbridge	Printing & graphic solutions	6.4	7.9	82	Dec 31, 2012
134 James Armstrong and Company	Newbury	Laundry, dry cleaning	6.3	9.4	40	Jun 30, 2012
135= Carlton Ceilings & Partitions	Slough	Ceiling installations	6.2	7.3	18	Jun 30, 2012
135= STL Communications	Witney	Telecoms Services	6.2	5.7	N/A	Mar 31, 2013
137= Quantum Technology Marketing	Reading	Telemarketing agency	6.0	9.6	109	Dec 31, 2012
137= AgilityWorks	Oxford	Management consultancy	6.0	N/A	50	Nov 30, 2012
137= Blandy & Blandy LLP	Reading	Legal services	6.0	6.0	78	Jun 30, 2012
140= William Lacey Group	Woking	Housebuilder	5.8	N/A	15	Sep 30, 2012
140= Infracast	Theale	Mobile technology solutions	5.8	N/A	25	May 31, 2012
142= Claremont Automatics	Chinnor	Amusement Machine Rentals	5.6	6.8	108	Jun 30, 2012
142= Foundation IT	Hermitage	IT infrastructure consultancy	5.6	N/A	22	Dec 31, 2012
144= Ovation Systems	Thame	Electronic design & manufacturing	5.5	6.9	25	Dec 31, 2011
144= Micronclean (Newbury)	Newbury	Cleanroom services	5.5	4.8	100	Jun 30, 2012
146= Prisyamid	Wokingham	IT software solutions	5.3	6.1	N/A	Mar 31, 2013
146= Visionoss	Reading	Telecoms software solutions	5.3	7.5	166	Aug 31, 2012
146= Voicenet Solutions	Aylesbury	Telecoms services	5.3	4.5	15	Mar 31, 2012
149 Adams of Aylesbury Group	Aylesbury	Car dealerships	5.1	5.7	29	Dec 31, 2011
150 Kognitio Holdings	Bracknell	Computer software & consultancy	5.0	7.9	61	Mar 31, 2012

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